

Business Outreach

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Magazine

DECEMBER 2025

BEST IN
BUSINESS
2025

Editor's
CHOICE

PRADEEP RAJ K
OPTIMUM HEALTH

ASHIQ BHAT
ORION VALLEY SOLAR PRIVATE
LIMITED

ULHAS KHADATKAR
SMARTFLOW AQUATECH
SOLUTIONS

JUNED THEKIYA

UNFOLDING GROWTH AND SCALABILITY
**IN THE REAL ESTATE INDUSTRY
WITH RJ VENTURES**





INDUSTRY

LEADER



“

True success is creating opportunities that outlive your own achievements.

DR. ABHISHEK M GOEL

Driving growth | Shaping leaders |
Building businesses that last.

BUILDING



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PAUL FUTURECAPS



DR. ZAHEESH MOIDEEN



**DR. BHARGAVI
VIJAY BADE**



DR. VIKAS SINGHAL



**DR. BHARGAVI
VIJAY BADE**

**BEST IN
BUSINESS
2025**





UPCOMING
ISSUE!

INDIA'S MOST
POWERFUL 2026

Business Outreach

Magazine

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Editor's **NOTE**



Rahul Singh

RAHUL SINGH,
MANAGING EDITOR

Evolution in the Indian e-commerce industry with impressive investments

The e-commerce industry in India has evolved astronomically over the last decade, emerging as a niche space to a massive marketplace for the internet-led smartphone goers. Although affordable internet plans along with youth engagement led to such meteoric rise, another pivotal aspect would be the influx of investments into the e-commerce sector. As per reports, venture capitalists along with foreign investment allowed the industry to build an infrastructure that could scale the ecosystem of e-commerce in India. Most importantly, this influx of capital could have helped the e-commerce industry explore and study technological advancements, boost logistics, strengthen inventory, create jobs and many others. A conjunction of such metrics might have ultimately led to the huge growth of the e-commerce industry in India.

Looking back, we might need to check again when e-commerce came to the Indian shores. And that would be around the late 1990s with the introduction of Rediff dotcom and FabMart. Which actually a few decades ago comes as an archaic age when internet penetration was very low and people were evidently sceptical in initiating transactions online. It was until the early 2000s when platforms like Flipkart and Snapdeal allowed the Indian consumers to experience a new type of shopping which is online. During somewhere around 2010, the Indian consumers adopted smartphones with affordable and accessible internet plans and started visiting platforms from their mobile phones. With the introduction of the digital payments system, the Indian consumers have been reported to visit e-commerce platforms more. Furthermore, reports indicate that the Goods and Services Tax (GST) simplified the Indian tax system which allowed the e-commerce platforms to expand and operate in more regions. Currently, with data analytics and artificial intelligence (AI), consumers get more personalized shopping experience.

If we look into a few types of e-commerce in India, the most popular would be Business-to-Consumer (B2C), where the business is reported to sell to the consumer directly. In the Business-to-Business (B2B) category, there are several companies which have been reported to collaborate with retailers and wholesalers. Here, strategic investments is the key which is beneficial for bolstering supply chains and working hand-in-hand with a digital infrastructure. When it comes to C2C or Consumer-to-Consumer, there is generally a third-party platform involved in the process.

Alongside these systems, quick commerce is also gaining a lot of traction in the e-commerce industry in India. This can be related to fast food deliveries, grocery in just a few minutes or any usual daily essentials. And this can be done simply in just a few minutes from the company platforms. To reflect on India's phenomenal growth, the editorial takes this as a privilege to be able to feature and write on our country's success. We have to understand, appreciate and support the monumental efforts being made by the Government of India is positioning effective policies and building a business-supportive system that ensures India's economic growth takes a front seat tailored with showcasing our voice towards global harmony and international cooperation.

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THE GROWTH OF INDIAN BIOTECH INDUSTRIES IS BEYOND EXCEPTIONAL

The biotechnology industry in India is growing at an enormous rate over the last couple of years. The bioeconomic boost after the COVID-19 pandemic allowed the industry to double its growth from Rs. 2,61,300 crore or about US\$ 30 billion in 2015 to more than Rs. 6,09,700 crore about US\$ 70 billion in 2020. The industry is expected to reach about S \$150 billion or about Rs. 13,06,500 in 2025. As per reports, an enormous growth has been recorded in areas like health and pharmaceuticals with India's pharmaceuticals industry has positioned itself in third place in terms of volume. Data shows that the pharma industry was valued at about Rs. 4,35,500 crore in FY 2024, out of which Rs. 2,94,685 crore was in domestic sales and about Rs. 2,30,815 crore was reported in exports. All of these achievements come from the huge support from the government in building R & D centers for research and turning that into products.

Reports indicate that the Indian Government has been helping build R & D labs for biotech innovation. The year 2024 marked the introduction of BioE3 policy (Biotechnology for Economy, Environment and Employment) in India which provides the ecosystem for research and development and further making our country a biomanufacturing hub. Experts also indicate the Biotechnology Research Innovation and Development Ecosystem (Bio-RIDE) combines previous goals by the Department of Biotechnology (DBT) into a single structure and transforms academic research outcomes into marketable products, as per report. Additionally, data reveals that the National Biopharma Mission is supporting about 101 drugs and vaccines development initiatives that can ultimately help in patient care in the future. The Bio-KISAN program reportedly connected lab research with the agricultural industry. And in 2022, it was said to have helped about 1,60,000 farmers with farm-tech solutions along with biotech crops.



With R & D and Government support, innovation will lead the way to the future, where the ecosystem will make lives better and create more opportunities for collaboration along with academic research and industry development. Biotechnology in India is a next step towards an advanced “Make in India” initiative



Industry experts report that DBT along with several affiliated agencies have formed seven National Institute of Pharmaceutical Education and Research also known as the NIPER that are studying high-end pharma research, building incubators and fascinating biotechnology parks throughout the country. Biotechnology Industry Research Assistance Council, DBT innovation arm of BIRAC has been reported to fund new-startups in this niche. In 2022, the center is said to have invited proposals for creating innovative products in healthcare, agritech and cleantech. Most importantly, such widespread growth has been possible due to the Government easing on eligibility and allowing quick, seamless and strategic approvals of clinical trials. As a result, our academic ecosystem, distinguished mentorship across educational institutions and industry support is leading to fostering ideas and discussions in the biotechnology industry, ultimately creating brighter and smarter Indian scientists.

Research and Development has evolved the healthcare and pharma industry in India. As per data, companies are navigating towards metrics like biologics, vaccines and diagnostics. Here, an important shift is analyzing the Indian agriculture biotechnology also coming into the forefront of innovation. As per reports, in 2024, the government gave way

for a “Speed Breeding Crop Facility” in the National Agri-Food Biotechnology Institute in Mohali. Experts are saying that this step could reduce crop development period and lead to developing climate-stable varieties at a much faster pace. With the help of Bio-KISAN initiative along with state biotech goals, universities and startups are reported to have been developing biofertilizers along with microbial pesticides and several advanced species that are said to produce more with less amount of chemicals. From an industry, academic and economic standpoint, this is an exceptional breakthrough for humanity.

Further studying more reports, it is showcased that the Indian industrial and environmental biotech industry is growing with the help of R & D and contributing to the green economy. With the BioE3 structure, innovations in biotech are focusing on spaces like sustainable materials, clean energy and waste treatment. From these data, it is evident that the “biotech renaissance” in India is thriving. With R & D and Government support, innovation will lead the way to the future, where the ecosystem will make lives better and create more opportunities for collaboration along with academic research and industry development. Biotechnology in India is a next step towards an advanced “Make in India” initiative. **E**



2025

COVER STORY


JUNED THEKIYA

UNFOLDING GROWTH AND SCALABILITY
IN THE REAL ESTATE INDUSTRY
WITH RJ VENTURES

The ecosystem of business is closely bonded with the vision of the entrepreneurs who make it great. In a world where inspiration is not too hard to find with the kind of resources that are being accessible to society, working with the 'Best in Business' is the job of Business Outreach Magazine. The editorial is taking special attention while unfolding the growth and scalability in the real estate industry with Juned Bilal Thekiya, Founder of RJ Ventures (Rising journey ventures) and Founder/Partner at Prabhat Logistics & Warehousing (PL&W).

Mr. Juned Thekiya is a real estate mogul, who is involved in top-tier investment

strategies in the industry. Some of Juned's areas of expertise can be chalked as buying and selling of land, trading, development for construction and plotting of land. He is also engaged in leading teams which involves constructing warehouses and commercial properties for generating rental income. The editorial believes Mr. Juned Thekiya's leadership insights will further enrich the diverse community of entrepreneurs in India. It has been over eight years that Mr. Juned Thekiya has been leading the real estate and construction industry. To understand the monumental achievements of Mr. Juned Thekiya, we could analyze that he led a team to



LOYALTY IS A TWO
WAY STREET, IF
I AM ASKING IT
FROM YOU THEN
YOU ARE GETTING
IT FROM ME ””

construct a 1.5 lakh sqft of warehouse. Under his leadership, this huge project was also put on rent for a single client in 2025. Additionally, Juned also led his team in putting an approximate 10 lakh + sqft of warehouses, commercial properties on rent for their clients which encompasses more than 50 brokers and advisors. Furthermore, his guidance motivated his team in selling 15 lakh + sqft of plottable land for their clients which came with 300 + agents and advisors. With a far-sighted perspective on a scalable business model, **Mr. Juned Thekiya led his team in successfully completing more than 11 projects in real estate and commercial projects independently. Approximately 40 projects are already completed and Juned is a working partner with different companies in both layout projects and warehouse projects.**

The leadership definition for Mr. Juned Thekiya is all about nurturing curiosity to learn more. He shares that he has always been particularly interested in understanding new businesses and how they work and what brought them to their current success. He has an eye-for-detail in understanding if businesses have any connecting aspect with his domain like real estate and construction. A profound expression lies today, where being one of the best in the industry demands a certain amount of patience and resilience. **Mr. Juned Thekiya learned this enormity in being patient from Mr. Bilal Thekiya, his father and Rafique Thekiya, his uncle, or Juned Thekiya's "Bade Papa". It is from them that Mr. Juned Thekiya understood achieving a goal, learning about life and donating back to society. Mr. Juned Thekiya's father, bade papa and his whole family work with their own investments and also consult and execute projects for investors towards the domain of real estate and warehousing too.** It is the thrill that comes with doing something for the economy and the business ecosystem that Mr. Juned Thekiya aspires to build wealth for the future.



Mr. Juned Thekiya is a stickler for collaboration, clarity and building something that has a long-term positive impact in the entrepreneurial ecosystem. Both RJ Ventures and PL&W have grown exponentially due to the fact that they have invested in partnering with individuals who believe in the company vision. Mr. Juned Thekiya tells that it has been his utmost pleasure and victory in being able to be in a position that builds a team with such like-minded people. As a business leader, Mr. Juned Thekiya also opens up about the strength of his leadership shoulders which he knows are capable of studying trends and market patterns, understanding present and future growth prospects of the company, generating profits for his clients and many other intricate metrics. Mr. Juned Thekiya is the kind of entrepreneur who believes success to be a fruit out of collaboration. A blessing that should be experienced by the entrepreneur, the business, its valuable investors, the clients and most importantly the customers. He is inspiringly imperative on the good outcomes from this attitude where the company grows along with all its stakeholders.


Looking into Mr. Juned Thekiya's education, he completed his graduation and plunged into the spectrum of career. He has also relied upon the 'people connection' when trying to learn skills. Mr. Juned Thekiya is a beacon of entrepreneurship and he has leaned upon networking with mentors. He shares an inside story of the actual growth in business which starts from talking to more experienced people and understanding their battles, hurdles, small wins, big wins, life's purpose, etc. Mr. Juned Thekiya likes to study businesses, talk to people, sometimes who can also be strangers. But he understood that unbiased business advice comes from networking which instilled within Mr. Juned Thekiya, the meaning of agility and staying on top in the industry. His long-term goal is to take him firm to a level which will inspire hundreds and thousands in building their

life and career. His blueprint of success will motivate like-minded visionaries to explore opportunities, take calculated business decisions and sculpt exception strategies to scale a brand.

MR. JUNED THEKIYA LED HIS TEAM IN SUCCESSFULLY COMPLETING MORE THAN 11 PROJECTS IN REAL ESTATE AND COMMERCIAL PROJECTS INDEPENDENTLY. APPROXIMATELY 40 PROJECTS ARE ALREADY COMPLETED AND JUNED IS A WORKING PARTNER WITH DIFFERENT COMPANIES IN BOTH LAYOUT PROJECTS AND WAREHOUSE PROJECTS

To put it simply, Mr. Juned Thekiya's business model revolves around plotting of land and selling them. They work with their own investments and also consult and execute projects for investors towards the domain of real estate and warehousing too. Being in the frontline, Mr. Juned Thekiya has to supervise things like checking the site of land which will be developed and then sold in plotting or in any commercial and residential project. He has to constantly be updated regarding

the market, the site, location surrounding the site, documentation like advocate clearance certificate, government sanctions for the particular project, ensuring to build the site on time and most importantly carefully navigating proper and hassle-free money transactions. **Mr. Juned Thekiya charges about 15% in working partners on profits layout projects.** For warehouse, commercial or rental projects, his team looks into arranging rental clients for rental income as they have been connected with 100+ companies who look for warehouses on rent, commercial property for offices, showrooms , etc.

They charge 5% on the projects that cost more than Rs. 10 crore and 10% on the projects that cost less than Rs. 10 crore by providing all services mentioned above. Mr. Juned Thekiya has worked with clients like Mahindra (commercial and passenger vehicle), Mahindra Logistics, Samsung electronics, Gati logistics, Gotek logistics, TATA (all segments), Meesho, V guard industries, Herbal life, Lifecare logistics, Neeta logistics, Kotak bank, HDFC bank, Yes bank, ICICBank, Haldiram's, Kareems, Naturals, Skechers, Blackberry, Godrej (all segments), Delhivery logistics, LG electronics, Lodha group, Apollo Clinic and many others. **For Mr. Juned Thekiya's real estate clients, investors have received from about 70% to 200% within 2 years from buying the property to selling the whole project. In warehousing and commercial properties, Mr. Juned Thekiya has helped his customers from 8% to 15% of rental income annually on their investments and the rate/value of property has been 3 times to 4 times increased within 2-5 years.** In spite of several hurdles like checking regulations, multiple taxes, land disputes, Mr. Juned Thekiya learned from his life experiences. Strictly for the purpose of general knowledge and understanding Mr. Juned Thekiya is inspired from the quote, "Loyalty is a two way street, if I am asking it from you then you are getting it from me" 



EDITOR'S CHOICE.....

PRADEEP RAJ K

Redefining growth and scalability in healthcare ecosystem with Optimum Health

W

ith rising climate changes, there could be an indication of caution regarding leading a healthy lifestyle. Extreme weather conditions coupled with all sorts of pollution might compel us to take steps in protecting our quality of life. Eating the right things, doing some sort of exercise and a good night sleep is vital for a smooth functioning of the body. Amidst such delicate metrics, a robust healthcare ecosystem is a must to provide support and care for the patients and that is what Optimum Health is best at.

Founded by Pradeep Raj K, Optimum Health is more than a healthcare support haven but a hub of innovation in the healthcare ecosystem. Mr. Pradeep shares with us that building a business in healthcare and strategizing its growth is not a sprint but comes from years of trust-building. Optimum Health is a revolutionary healthcare ecosystem that comes with elective and aesthetic care, day care surgical infrastructure, and AI-driven healthcare technology platforms. Most importantly, Pradeep Raj K is a stickler for systemic business models that enriches operational efficiency and leaves behind industry gaps so that patients and clients get the best service possible. He also shares that Optimum Health's growth is also because of the huge support from Wadiaa, an Oman based Fintech company run by Hamza Al lawati.

It has been an insightful conversation with Pradeep Raj K, who noticed widespread setbacks across the healthcare industry when it comes to patient coordination, hospital onboarding or "operational weaknesses". He says that such challenges create a severe impact towards patient trust. During the early days of building Optimum Health, it was all about fostering business relationships with clients, hands-on learning and understanding that growth in healthcare is tied with empathy and

compassion in the process. And these have always been the founding pillars of Optimum Health.

Mr. Pradeep is a solid entrepreneur who does not like to mince his words. He says that in business scalability is not just about expansion. It is very much about creating a system that is led by technology, empowers clinical consistency and getting measurable outcomes. And business grows when the system that has been carefully deployed combines innovation, strategy, technology and human intelligence and does not depend on any one metric. When it comes to his educational background, Pradeep Raj K holds a Bachelor of Technology (B.Tech) and an MBA in International Business Management. The technical expertise and strategic decision-making due has come up to be ideal for Pradeep to thrive in the healthtech venture space.

The future of Optimum Health looks impressive followed by a holistic “multi-vertical” healthcare organization. This includes Optimum Aesthetic Studios, Day Care Surgery Centres, and AI-driven platforms under Optimum Health Tech. For the ultimate goal, Pradeep expresses that it has been always about making an ecosystem that provides seamless care to the patients. Pradeep Raj K’s Optimum Health partners with multispecialty hospitals, clinics, and surgeons across India. The brand primarily focuses on elective and aesthetic procedures working with patients from urban and semi-urban regions. Their coveted care package has been the culmination of strong hospital partnerships and a technology-enabled system.

When we asked Pradeep about sharing any business strategies that could penetrate new markets, he said that it is about setting up a structure that offers transparent pricing, strong patient education, digital consultations, data-backed treatment pathways, and care models that create positive impact. In all these years, Optimum Health’s growth has been the results of impeccable patient



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**HEALTHCARE
DESERVES
FOUNDERS
WHO THINK IN
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QUARTERS**
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care, maintaining long-term hospital partnerships and strengthening investor confidence. But the most demanding part while building Optimum Health is navigating any unorganized aspect of the

healthcare industry. This coupled with regulatory complexities and scaling the business while maintaining the quality that Optimum is known for have been quite a task.

Interestingly, all these hurdles for Pradeep sum up to be a good thing in the space of entrepreneurship and so he says. The Optimum Health Founder says that these experiences made the resilient man he is today. On an ending note Pradeep Raj K. points out his top five goals that will take Optimum Health to great heights. He starts by saying about expansion of Optimum Aesthetic Studios across key markets and then continues about the launch of structured Day Care Surgery Centres, development of a Medical ChatGPT-style AI platform for patients and doctors and ultimately global expansion through Optimum Health Tech Pte Ltd. For the aspiring entrepreneurial mind of today and tomorrow, Pradeep Raj K has one thing to say, “Healthcare deserves founders who think in decades, not quarters.” **B**



2025

India's entrepreneurship ecosystem has grown over the last decade. Our diverse market has been allowing a broad spectrum for companies to showcase their products. Being the largest democracy in the world, India is offering a holistic conjunction of culture, growth and scalability. The Best in Business 2025 is a beacon showcasing great businesses that are led by great minds in the business community. With a goal towards Viksit Bharat 2047, India is growing and so is its business landscape.

The editorial of Business Outreach Magazine has collaborated with visionaries from industries like real estate, finance, education, healthcare and many more. We believe in a growth that rises from empathy, partnership, resilience and strategic decision-making. And Best in Business 2025 comes with its exclusive stories right from the mind and world of these distinguished business leaders.

LEADERS	COMPANY	DESCRIPTION
Juned Thekiya	RJ Ventures (Rising journey ventures)	The leaders showing leadership and innovation in the real estate industry.
Pradeep Raj K.	Optimum Health	The visionary empowering expertise in the healthcare industry.
Ashiq Bhat	Orion Valley Solar Private Limited	Exceptional leadership and strategic decision-making in the renewable energy industry.
Ulhas Khadatkar	Smartflow Aquatech Solutions	The entrepreneur excelling as a remarkable leader in the siphonic roof drainage sector.
Paul Futurecaps	Futurecaps	An entrepreneur with remarkable strategies in the stock market industry.
Dr. Zaheesh Moideen	IZee Business School	The entrepreneur fostering effective leadership in the education industry.
Dr. Vikas Singhal	Dr. Singhal Homeo	Empowering leadership and guidance in the homeopathy sector.
Dr. Bhargavi Vijay Bade	Vighnathartha Sai Hospital & Laboratory	Trailblazing strategies and leadership towards the healthcare industry.
Tushar Chivate	CT Strength	The entrepreneur remarkably scaling in the mechanical engineering industry.



EDITOR'S CHOICE.....

ASHIQ BHAT

Revolutionizing the renewable energy industry with Orion Valley Solar Pvt. Ltd.

A

discussion on Air Quality Index (AQI) or water pollution or maybe food and resources being limited is no longer a tea-time topic. Such issues are very much real, daunting and demand aggressive policy strategies. The very food, water and shelter (roti, kapda aur makan) that our ancestors built for us is under great threat of climate change and it is the hour of planning to protect and preserve our environment. Business Outreach Magazine's entrepreneur community acknowledges the importance of strategic leadership and sustainable infrastructure development. The editorial's collaboration with Ashiq Bhat marks it as a historic event while highlighting the urgency of promoting clean energy.

Ashiq Bhat founded Orion Valley Solar Private Limited with the goal to provide clean-energy solutions and trying to fill the industry gap in embracing renewable source of energy as a standard practice. Ashiq shares that the pillars on which Orion Valley Solar has been built scream commitment towards a greener environment and a robust commitment to sustainable development. The CEO shares his concerns over the rising energy costs followed by degradation of our environment and severe lack of awareness of renewable energy in his region. The Orion Valley Solar creator says that the early days of the company met with several challenges starting with limited resources for company growth and lack of support towards the evolution of the energy industry. But people eventually understood the impact that renewable energy could draw for the future of sustainable living.

The future of Orion Valley Solar Private Limited is aiming for further exploration in opportunities, where Ashiq Bhat is looking for government support, investing in technological advancement and innovation. Mr. Bhat says the great companies scale gradually and it is the skilled people that takes it to great success along with strategic leadership.

Ashiq Bhat, "Sustainable growth requires innovation, skilled manpower, customer education, and strong execution at the grassroots level."

Looking into the educational background of Ashiq Bhat, he studied Post Graduate Diploma

in Human Resource Management (PGDHRM) along with a Bachelor of Business Administration in IT Management (BBA-ITM), The combination of these two education strengthened his technical knowledge along with networking skills.

When it comes to the invaluable services, Orion Valley Solar Private Limited specializes in rooftop solar installations, on-grid and off-grid systems,



solar awareness programs, and end-to-end project execution. Their diverse and distinguished clientele includes residential consumers, commercial establishments, and institutional clients, with a growing presence in the regional solar market.

Ashiq Bhat's industry experience is vast and rich in invaluable lessons of business growth. The editorial asked him to share some innovative strategies to tap into newer markets or audiences. He said some of the prime factors that determine company growth in the niche market of solar energy would be customer education, digital outreach, collaboration with financial institutions, leveraging government schemes, and offering customized energy solutions are key strategies to attract

and retain customers. The unparalleled commitment to the renewable industry allowed Ashiq Bhat to earn several prestigious awards from Chamber of Commerce & Industries Kashmir (CCIK), Jammu & Kashmir Energy Development Agency (JAKEDA), and various other social and professional organizations for his contribution to renewable energy promotion and entrepreneurship. But here, Mr. Bhat reflects on his vast journey in

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**TRUE LEADERSHIP LIES
IN CREATING VALUE FOR
SOCIETY WHILE BUILDING A
SUSTAINABLE FUTURE FOR
GENERATIONS TO COME**
”

entrepreneurship and says that his most priceless awards have been customer satisfaction and getting to earn their trust in this competitive market. Ashiq Bhat also explores government schemes to grow his business. He is relentless in making solar energy affordable and accessible to all.

Under the leadership of Ashiq Bhat, Orion Valley Solar Private Limited is strategizing to expand to more regions. The leadership is keen in adopting the latest technologies to scale the business. But amidst all these the two most vital metrics that Orion Valley Solar and Ashiq Bhat would be looking forward to would be community engagement and skill development initiatives. Today, Orion is building products that will power the future of humanity. With this the great innovator and the Orion Valley CEO says, “True leadership lies in creating value for society while building a sustainable future for generations to come.” Such exceptional thought will inspire the upcoming generation and foster a deeper human and technology connection. **B**



EDITOR'S CHOICE

ULHAS KHADATKAR

Leading India's Efficient, High-Performance Siphonic Roof Drainage Revolution with Smartflow Aquatech Solutions

The manufacturing industry is built on robust business models and strategic decision-making. It is the sector that provides an approximate 16-17% of India's GDP (Gross Domestic Product). A slight margin of error usually concludes catastrophic consequences that eventually decelerates national economic growth. If we break down the minute components that run the manufacturing sector, it would circle back to our country's plants, factories and the workers, who are synonymous with resilience. Evidently, the smooth functioning of the infrastructure equates to seamless manufacturing operations. But after interviewing and featuring hundreds of entrepreneurs, we can safely say that business growth demands patience, strategy and sustainability and oftentimes things might not go the way it has been planned. Like in the case for Industrial and commercial buildings that perform the business operations, it is very much essential to keep the structure well-maintained and protected from climatic conditions.

The editorial of Business Outreach Magazine brings in their latest two spreads with the success story of Ulhas Khadatkar, who founded Smartflow Aquatech Solutions with the goal to provide high-performance siphonic roof draining systems to the buildings of businesses. A business is obliged to practically depend on the infrastructure that is weather-proof and can withstand heavy and intensive downpour which is increasing year-on-year due to adverse climatic changes.

Engineering excellence and impeccable leadership define Smartflow Aquatech Solutions. By delivering top-tier services and addressing a critical gap in infrastructure sustainability through its advanced siphonic rainwater management systems, the company has become a trusted partner for major industrial, commercial, and infrastructure projects. Ulhas highlights to the Editor that Smartflow's brand motto is built on a deep commitment to customer-focused solutions and a promise of sustained long-term reliability.

As the rainwater drainage sector in India continues to evolve, Smartflow Aquatech Solutions is expanding the spectrum of possibilities to ensure that industrial and commercial buildings function seamlessly, even during intense rainfall or heavy downpours.

In our conversation, Ulhas shared insightful perspectives on the shortcomings commonly seen in large-roof industrial buildings. He emphasized that the absence of a scientific and engineering-driven approach can lead to unforeseen obstacles that directly impact a company's productivity. For the editorial team, it was fascinating to explore this broader dimension of modern infrastructure—especially today, as India witnesses rapid growth in data centers, warehouses, manufacturing facilities, logistics hubs, and several other industrial segments. Ulhas recalls an incident from before the inception of Smartflow, when he visited a site during heavy rainfall and found the existing rainwater management system completely ineffective. Encounters like these became pivotal market indicators, inspiring him to establish Smartflow with a mission rooted in delivering unmatched value to clients. Under Ulhas's leadership, Smartflow Aquatech Solutions embodies the principle of "striving to deliver solutions that enhance resilience, efficiency, and long-term value for our clients."

Ulhas explains that a siphonic drainage system is the ideal choice for any company seeking a robust, reliable, and intelligent rainwater management solution to enhance operational efficiency. This system is performance-certified and scientifically engineered to deliver results by reducing pipe diameters, minimizing underground work, and ensuring superior flow efficiency—making it exceptionally well-suited for large, expansive facilities. As Ulhas notes, "In industrial projects, scalability is closely tied to reliability, speed of installation, and the ability to manage high-intensity rainfall without compromising production environments."

Today, EPC companies, industrial developers, and global manufacturers are increasingly inclined to invest in rainwater management systems that minimize risk and maximize long-term sustainability. As India moves toward the vision of Viksit Bharat, thoughtful business policies and a robust entrepreneurial ecosystem are becoming more critical than ever. In this evolving landscape, Ulhas Khadatkhar is ensuring that Smartflow Aquatech Solutions stands apart by delivering reliable engineering backed by unwavering quality. Modern industrial facilities demand performance-driven drainage solutions, and Smartflow's diverse clientele stands as a strong testament to the trust the company has built under Ulhas's leadership.

Over the years, Ulhas Khadatkhar has built a distinguished legacy of engineering excellence, reflected in the successful execution of high-performance siphonic roof drainage systems

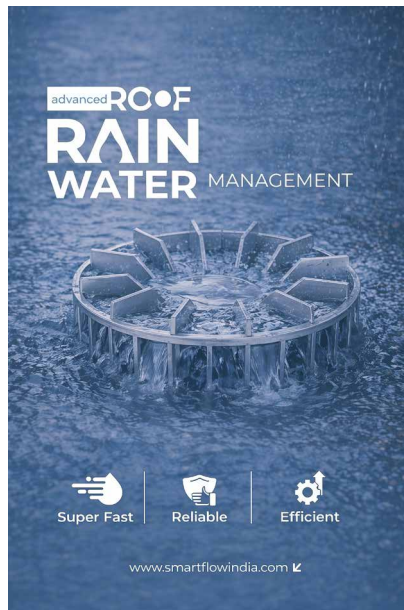
for some of India's most prominent industrial and commercial developments. His deep technical expertise, hands-on leadership, and precision-driven approach have enabled the flawless installation of systems for global MNCs including Hindustan Coca-Cola, ExxonMobil, Lauritz Knudsen Electrical, Rose Plastics, Lucy Electric, Dreamplast India, Neuman & Esser, and Gestamp Pune Automotive. His work has likewise earned the confidence of major Indian conglomerates such as Asian Paints, Havmor Ice Cream, Kothari Agritech, Ultra Corpotech, Nibe India, Malpani Estate, Suruchi International, RMK Spaces and many more. Each successfully delivered project stands as a strong testament to his unwavering commitment to quality, innovation, and timely project execution—firmly positioning him as a key contributor to the advancement of India's modern industrial infrastructure.

Ulhas Khadatkhar's strategic leadership has navigated through significant market volatility, during which he remained focused on building a strong engineering-driven execution ecosystem. He shares that although this direction required additional time and patience in the early stages, the outcome has been transformative—creating a foundation that now delivers remarkable business stability and long-term scalability.

Ulhas shares his vision for the road ahead, stating, "In the coming years, Smartflow Aquatech Solutions aims to strengthen its national presence by extending its reach across major industrial corridors and building a highly reliable execution ecosystem. A strong emphasis will be placed on deepening engagement with industrial developers, EPC companies, and global manufacturing brands, positioning Smartflow as their preferred drainage partner."

As India accelerates toward an era of advanced infrastructure and global competitiveness, Smartflow Aquatech Solutions stands at the forefront of innovation in rainwater management. Guided by the vision of Ulhas Khadatkhar, the company continues to redefine engineering excellence with systems that enhance resilience, operational efficiency, and long-term sustainability for businesses across sectors. With a growing national footprint, a robust execution ecosystem, and an expanding list of esteemed partners, Smartflow is not just solving drainage challenges—it is shaping the future of industrial infrastructure in India. In the journey toward Viksit Bharat, Smartflow Aquatech Solutions exemplifies how purpose-driven leadership and technical mastery can create meaningful, lasting impact.

"Our mission is to protect buildings from extreme rainfall by delivering drainage systems that perform when it matters the most." **E**





BEST IN BUSINESS



PAUL FUTURECAPS: VALUE INVESTING DRIVEN STOCK RESEARCH

Wealth creation has turned into a pivotal skill in today's market. It is no surprise that inflation decreases the value of fiat currency or money. There hasn't been a more crucial time for the average investor to look for every ethical opportunity to grow their portfolio and secure their future. If we try to understand the importance of money, it is necessarily not just for retirement but also considering more freedom while making important life's decisions. And for a matter of caution, seeking support from financial experts will only benefit the client.

Stock Market is a Platform created Top Riches in the world. Yet, more people end up losing money in the stock market. Why?

Paul Futurecaps, a SEBI Registered Analyst came up with a strategy of Warren



Buffett named Value Investing coupled with Long-term holding. He says the reason for failure in the stock market is mainly due to 2 reasons, namely, Wrong selection of stocks and Quick expectation of returns. Moving forward, Paul opens up about how he has been inspired by the investing strategy of Warren Buffet. And to add to that, Futurecaps and its clientele believes in sustainable performance which will ensure portfolio scalability. We say it with great importance that with the distinguished education background of MBA and PhD, Paul Futurecaps is always on the lookout for more financial products that could bolster the investment portfolio of his clients and create them with some cash flow.

If you take the 5% Successful People in the stock market we can see they are following Long-Term Investing coupled with Value based selection of stocks.

The Value Investing method of Warren Buffett relies on Intrinsic Value of stock based on the past performance & future growth aspects. Once you get the Intrinsic Value, the Buy, Sell or Hold decisions are easier: For example, Buy if $\text{Intrinsic Value} > \text{Current Price} + 30\%$, Sell if $\text{Intrinsic Value} < \text{Current price} + 30\%$ and Hold if in between

You can learn more about Intrinsic Value Calculation using link below:

<https://futurecaps.com/iv>

Performance The Value Investing methodology have given Super

Success to Futurecaps 1000+ Investors like: 8000% Returns in Bajaj Finance, 3000% Returns in Mazagon Dock and 3000% Returns in E2E Networks

Long Term Holding enables the Power of Compounding magic. The investor who accumulates undervalued growth stocks during bear times will be highly successful in bull time peaks. All the super multibaggers are created through Long Term Investing.

PAUL OVERCAME CHALLENGES LIKE ANY OTHER ENTREPRENEUR WHERE HE HAD TO COMPETE WITH BIG PLAYERS IN THE MARKET. BUT HE TOOK EVERY EXPERIENCE AS LIFE LESSONS. PAUL SAYS, "I ALWAYS LOOK FOR MORE FINANCIAL PRODUCTS TO ENHANCE WEALTH CREATION & CASH FLOW FOR CLIENTS"

Contrarily, Short Term investing & trading will be highly risky, capital loss prone & takes a lot of active time & energy. While Long Term Investing is Passive where your Money works for you!

You can get a Free Multibagger & Free Value Investing education using the link below:

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From One Corner of the

Globe *to* another

Led by the vision of **Mr. Himanshu Arora**, Managing Director, Virgo has grown into a global brand with presence in over **90 countries**. Trusted by architects and designers worldwide, it continues to set new benchmarks in surface innovation.



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DR. ZAHEESH MOIDEEN: VISIONARY DRIVEN BY EMPATHY AND STRATEGIC LEADERSHIP TOWARDS SCALING IZEE BUSINESS SCHOOL

It is an absolutely exceptional mindset to strategize effort to build a career. A well-minded individual with the right approach towards networking, skill building and cultivating empathy goes a long way. And with the right guidance, an entire generation of such smart individuals drives a nation. Dr. Zaheesh Moideen has always aspired towards seeking proper guidance to grow in his career. But devoid of such privilege, he navigated his entrepreneurial perspective in becoming the Founder & Chairman of IZee Business School, a reputed educational institution having the backs of the younger generation searching for mentorship for career development.

Dr. Zaheesh vividly recalls his early days of his professional life which were nowhere near fancy business meetings. Rather, those

days tested his resilience and his willingness to survive in a highly-competitive market. His first job was in the BPO sector, taking client calls and meeting targets. He has over 20 years of experience and Dr. Moideen gained invaluable industry experience in BPO operations, recruitment consulting, and education leadership. Zaheesh's knowledge and perfection in entrepreneurship allowed him to open more business verticals like DakshOne Connect Pvt. Ltd. and Hiring Coach. Those years were the ones which created Dr. Zaheesh Moideen, who did sales calls in the morning, trained candidates in the afternoon, called clients, mentoring students, managing payroll — all in the same day.

And after all this time, Dr. Zaheesh Moideen made sure that learners get the training they need to build a successful career. He made sure that nobody else would have to think again like in those late nights, desperate for some practical advice and guidance. He says, "If someone had guided me early, I would have grown faster. So why not build a place where people are groomed, guided, and given a chance to succeed?"

Something thought-provoking regarding industries like education, hiring and BPO is that it has nothing to do with speed. But such industries are running solely based on credibility, capability, and consistency. Stakeholders just need to learn, evolve and adapt according to the market changes. Just like Dr. Zaheesh who is a PhD holder, an MBA graduate, and an alumnus of a prestigious IIM, who decided not go

with an MCA program. Zaheesh is a people's entrepreneur who takes skills like communication, networking and collaboration very seriously. Thus, in spite of taking a traditional route he chose to begin with the BPO sector and eventually building stellar enterprises that uplifts society.

In this journey of business, Dr. Zaheesh Moideen highlights the efficacy of a strong team, most importantly his two trustees, Dr. Murali Krishna and Mr. Linnesh V N.



PROF. MURALI KRISHNA

Dr. Murali Krishna, a strategic thinker, academic mentor and culture architect. Known for his calm and composed leadership, Dr. Murali Krishna brings deep academic insight and institutional wisdom, contributing to IZee's strong governance and student-centric learning culture. He ensures pedagogical quality, governance and long-term vision of the institution. Mr. Linnesh V N is a dynamic executor, systems builder and growth enabler. Mr. Linnesh is known for his operational leadership and his ability to convert vision into execution.

Moving forward, Dr. Zaheesh has positioned IZee Business School as a holistic abode for preparing the next generation of industry leaders. The school empowers the latest inclusive cultural and academic exchange that is strongly bonded with technologies like AI, Machine Learning, Cyber Security, Data Analytics, Cloud Fundamentals, etc. The school has brilliantly achieved 90%+ placement outcomes, harnessed IBM-aligned training experiences for technology, analytics, and industry insights and a global exposure through international certification pathways and learning networks. **B**



MR LINNESH VN

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DR. BHARGAVI VIJAY BADE: INDIA'S LEADING OCCUPATIONAL HEALTH CONSULTANT EMPOWERING COMPASSION AND STRATEGIC LEADERSHIP

The proverb “prevention is the best cure” has an in-depth meaning to it. Life gets so stressful and occupied at times that caring for yourself takes a back seat. This can be related hugely towards one’s health and well-being. In the Best in Business 2025 Edition, Business Outreach brings readers a piece on Dr. Bhargavi Vijay Bade, an occupational health consultant with over 15 years of experience in the healthcare industry.

Being a skilled Cardio Pulmonary Resuscitation (CPR instructor), Occupational health consultant And DG shipping approved examiner, cosmetologist, and trichologist, Dr. Bhargavi Vijay Bade has dedicated her life to improving the lives of women, children and workers. Dr. Bhargavi says, “In my early practice at my OPD on Alandi Road, Dighi, Pune, I witnessed construction workers lacking basic first-aid knowledge to control bleeding, which sparked my focus on preventive care and safety training.”

The occupational safety industry has a lot of potential and has the capability to revolutionize the healthcare industry. Dr. Bade’s leadership insight reveals to us that preventive health check up (form 07) camps, advanced CPR & first-aid training, and wellness programs can really change the trajectory with collaboration with industry and stakeholders. Most importantly, digitizing training modules can provide a huge positive impact from a macro perspective to the hyperlocal level. Additionally, Dr. Bhargavi Vijay Bade provides us with key intel on their expansion figures on international medical check-up services providers for oil and gas in the United Kingdom, Panama and Liberia maritime authority. When it comes to education, Dr. Bhargavi has specialized training in CPR, and POSH Training cosmetology, and trichology. She also has certifications in occupational health consultancy and first-aid training. Furthermore, Dr. Bhargavi is a DG shipping approved medical examiner for 12yrs and has a Diploma in industrial health from Babasaheb Ambedkar University Chatrapati Sambhaji Nagar.

A few of the specialization Dr. Bade and her team includes setting up an occupational health center or dispensary for OHC, Offices, and Crench Pan India. They provide services of Doctors, Para-Medical Staff and Ambulance and liaise with hospitals, trauma care centres, factory inspectorate and insurance companies. They provide training in basic First Aid, Basic Life Support and Safety. Furthermore, they are industry experts arranging health camps, lectures and workshops related to industrial health on ergonomics, stress management etc.

Dr. Bade founded Vighnartha Sai Hospital & Laboratory with the goal to become an innovative hub for occupational health, pediatric care, and emergency response training, integrating

advanced diagnostics, community health programs, and safety workshops to serve the local population effectively 15 yrs back. They have started QR code on medical check up certificate and First Aid certificate to cross verify validity and control frauds. The hospital provides OPD services, CPR & first-aid training, cosmetic & trichological treatments, and laboratory diagnostics. Dr. Bhargavi helps to do medical check up of cabin crews and Pilots approved by the Director general of Civil aviation.

For her unparalleled commitment to the healthcare industry, Dr. Bade has won awards like 40-40 award by Punya nagari daily news paper 2025, Indian medical association appreciated for work in 2024, Radio city Pune Icon (women business) award 2023 and Gaurav Maharashtra many others. She has faced several challenges like societal bias and gender discrimination but still decided to carry on and lead others by example. Dr. Bhargavi has given a live telecast interview on AROGYASAMPADA DD MARATHI SEVAVRATI SAKHI SAHYADRI which telecasted in 120 countries. She says, “Prevention is the best cure; empower people with knowledge to save lives.”

“Vision of Dr. Bhargavi bade to create 30 Lakh first aider by 2030 which will help to reduce accidental death and reduce disease mortality in golden time”

To conclude, Dr. Bade shares with the editorial a few pivotal goals for the future like the approval From GCC and GAMCA country pre visa medical, approval by Federation of Aviation administration FAA United States, expand occupational health & safety training programs, integrate digital health solutions for remote monitoring, establish a research wing for pediatric and industrial health and strengthen community health outreach and preventive care initiatives. **B**



BEST IN BUSINESS



DR. VIKAS SINGHAL: **A GLOBALLY REPUTED HOMEOPATHIC DOCTOR TREATING CHRONIC & RARE DISEASES & PROMOTING CLASSICAL HOMEOPATHIC PRACTICE**

The future of medicine is full of hope that is driven by innovation and guidance from industry experts. There is no rocket science in understanding that caring about your own health is the most important goal in life. No amount of time and money can revive a person if they do not take care of their mind and body. The elders have emphasized the fact that “health is wealth” for ages. Medical practitioners who have gone the extra mile in studying medicine, become doctors, and even mastered a specialization, have also emphasized this general, yet crucial fact that a treatment must be holistic and not superficial.

Thankfully, committed healthcare practitioners, like Dr. Vikas Singhal, are not just practicing a holistic system of homeopathy for ultimate patient benefit, but also promoting classical homeopathic practices and the advancements therein.

Dr. Vikas Singhal founded Dr. Singhal Homeo, a globally renowned homeopathy clinic, at Sector 38C in Chandigarh, where he has been shaping homeopathic research and innovation since 2004. His approach towards patient care and treatment compelled society to look up to Homeopathic Treatment not as an alternative form of the conventional system but as a vital aspect of public welfare. Dr. Vikas Singhal has successfully treated diseases like Rheumatoid arthritis, Ulcerative Colitis, Vitiligo, Keloid, Ankylosing spondylitis, Psoriasis, chronic Osteomyelitis, and various rare autoimmune diseases that have been said to be incurable by the traditional system of medical treatment.

He has always been bold and vocal about the potential and inclusion of Classical Homeopathy in modern-day healthcare. Years of practice, wisdom, and knowledge imbibed within Dr. Singhal, as evident from his extensive research on the ‘Molecular Mechanisms of Action of the Homeopathic drugs’, give him a unique edge over others. Thanks to this innovative approach, he has been successful in treating even the most aggravated and hopeless cases.

When asked about the type of patients who visit his clinic, his answer moved us with an ocean of emotion. Over his distinguished career, Dr. Vikas Singhal has cured patients who were celebrities, ministers, academicians, famous artists, MDs, daily wage workers, and even established doctors from other systems, who were initially skeptical and hesitant, yet found relief in Homeopathy.

Such industry respect and years of reputation graced Dr. Singhal with an invitation to the upcoming prestigious International Ayush Conference & Exhibition, 2026, in Dubai. The event is said to have participants from 70–80

countries, along with the presence of global AYUSH leaders, researchers, industry heads, health policymakers, and the Ministry of AYUSH, Government of India. About 1,00,000 visitors attended the previous edition in 2024.

IT IS THE WELL-BEING AND THE SERVICE OF OUR PATIENTS THAT MOTIVATES US, RATHER THAN OUR BENEFITS

Furthermore, for his lifetime achievement, Dr. Vikas Singhal has also been awarded the Rashtriya Homeo Shree Award on 9th November, 2025. Additionally, Dr. Vikas Singhal recently treated a 19-year-old male patient from Assam. Over eight years, the patient has been suffering from chronic osteomyelitis. The success of this case reached the International Homeopathic Conference 2025, held in London, UK. The event was organized by the Hahnemann College of Homeopathy is a famous center of medical discussion among some of the top homeopathy doctors in the world.

He says, “It is the well-being and the service of our patients that motivates us, rather than our benefits.”

We can say that the world becomes a better place when doctors like Dr. Vikas Singhal dedicate themselves professionally and personally to the creation of a thriving healthcare ecosystem. **B**

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TUSHAR JAGANNATH CHIVATE: BUILDING CTSTRENGTH, THE INNOVATIVE INDIAN MANUFACTURING COMPANY IN THE FITNESS INDUSTRY

A business grows because it has dedicated years into building a viable product that fills any gap in the market. A business grows because the leadership committed hours strategizing the right marketing campaign for the right consumers. And a business grows when the buyers witness value in the product and lends their hand of support and trust. Today, the editorial at Business Outreach Magazine collaborates with Tushar Jagannath Chivate who did not just believe in his product design but strategize into building CTSTRENGTH from the grounds as the Indian fitness equipment manufacturing company.

CTSTRENGTH arises from a major gap in the market of Indian homegrown fitness manufacturing companies. CTSTRENGTH shares that most companies here in India do white labelling where the product is either manufactured in China or Taiwan and is sold to

the Indian market after rebadging. Being a Mechanical Engineer with about 35 years of experience and with an Advanced Diploma in Industrial Safety, Tushar Chivate stands for the vision Viksit Bharat 2047 and he strongly believes that the manufacturing industry can hugely contribute to the national goal.



Chivate Tushar Strength or CTSTRENGTH offered their debut product which was a rotating dumbbell design. In spite of consistent efforts talking to equipment manufacturers and dumbbell manufacturers, the design was falling behind in the manufacturing schedule. And it was then the great fitness industry expert, Late Mr. Kaizzad Capadia suggested Tushar to go for owning the design and starting their own brand. This was during the COVID-19 era, when the entire market was under lockdown and the fitness industry might have been affected the most in terms of revenue.

Mr. Chivate and his wife Mrs. Madhura, who also is the business partner and from the medical background, incorporated CTSTRENGTH INDIA LLP on 4th April 2020. The brand was officially registered the following year. In the first year, CTSTRENGTH

made a business of around 500 kgs, selling products mostly to friends and family. But with every passing year, the brand scaled impressively. In 2025 CTSTRENGTH made a sales of 25,000 kgs portraying years of hard work and gradually establishing market reputation and most importantly, earning customer trust.

A few of CTSTRENGTH's products would be rotating steel dumbbells, fixed weight barbells, olympic weight plates, olympic bars, logbars, mudgals, dumbbell racks, plate stands, bar stands, weight stacks assemblies. Their products are premium quality and offer hard chrome plating as well as in powder coatings. CTSTRENGTH has made customised gold plated stainless steel dumbbells weighing 40/50 and 100 kg in cities like Mumbai, Bhubaneswar and Delhi. CTSTRENGTH has direct customers in 23 states in India and they have collaborated with more than 150 gyms.

Recently, CTSTRENGTH won the Rabindra Ratna Puraskar for the heaviest single dumbbell manufactured by them weighing 150 kg. Currently, CTSTRENGTH's success earned Tushar Chivate a pen from the pioneers of the Indian Fitness Industry Shri Madhukar Talwalkar, who witnessed the products in Asia's biggest fitness Expo IHFF held in Mumbai in Dec 2023. Mr. Chivate is also hoping that the GST structure kindly considers the fitness manufacturing industry to be taken under the essential services system. Although there has been a scarcity of skilled labor and rising energy costs to run the lights on, Tushar Chivate is optimistic about the future of the Indian manufacturing industry. To the aspiring entrepreneurs and the business ecosystem, Tushar says, "Excellence is achieved when responsibility is owned, and quality is never compromised." **B**



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The Mind Behind Virgo's Global Rise

When **Mr Himanshu Arora** took the helm at Virgo, he inherited more than a business; he embraced a legacy. A legacy that began humbly in **1993**, in a single plywood unit in **India** built on craftsmanship and trust.

With a **vision to lead, not follow**, Mr Himanshu set out to transform Virgo from a local manufacturer into a name recognized across the world. His approach was clear: innovate fearlessly, expand strategically, and build relationships that last longer than products.

Under his guidance, Virgo grew from strength to strength from ordinary to advanced manufacturing plant with Annual production capacity of 3500 million square feet of laminates, from a small domestic footprint to **soffices and warehouses in 11+ global location**, and from regional trade to **exports reaching over 90 countries** across five continents.

Every milestone reflected his philosophy: success is not measured in scale, but in the **trust earned**. Through innovation, digital transformation, and sustainable practices, he empowered **Virgo's 3,000+ professionals** to deliver excellence every day from the shop floor to global showrooms.

Today, Virgo stands as a **leading name in laminates, aluminium, and surface solutions**, trusted by architects, designers, and partners around the world, a testament to leadership that inspires, connects, and endures.

Under Mr Himanshu Arora's leadership, **Virgo's story is one of vision turned into value, of people inspired, partnerships strengthened, and a brand that continues to build timeless futures.**





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ANALYZING A SUSTAINABLE FUTURE WITH THE HELP OF THE CHEMICAL INDUSTRY

The chemical industry in India is one of the innovative industries contributing about 7% of the GDP, as per reports. This industry works as a catalyst to innovation for sectors like agriculture, pharmaceuticals, auto, textiles and many others. As per report, India ranks sixth in chemical production in the world and third in Asia. Experts indicate that the chemical industry in India manufactures about 80,000 commercial products in areas like bulk chemicals, specialty chemicals, polymers, fertilizers, agrochemicals and several others. Such numbers provide a strong signal about the country's capabilities in innovation and research. Data reveals that India has made a significant amount of progress in innovation when it comes to vaccines, dyes, agrochemicals and generics. We can understand that India is one of the countries which is strategizing the chemical industry towards a digital transformation.

Experts reveal that India is steadfast in reducing any harmful effects that might have come from the chemical industry. For that, our country is embracing a green economy followed by digital transformation and a circular economy. A great step to make the future sustainable and opportunity-driven. As per data, such approaches are said to reduce any harmful effects to the environment and bolster the efficiency in resource use. To put it simply, innovation is being to make society a better place, to make the future sustainable and cleaner for the future generations. The chemical industry in India is addressing a few of the world's most challenging issues like climate change, food security and plastic waste. By tackling such matters, India's economy will become stronger.

As per reports from industry experts, the valuation of the chemical industry in India in 2024 as at about Rs. 21,50,750 crore (US\$ 250 billion) in 2024. In the next few years, this number is expected to increase to about Rs. 35,26,800 to 9,67,650 crore which is about US\$ 400-450 billion. With the increase of global demands and investments being made to downstream manufacturing along with government incentives,



Research and innovation in green chemistry, circular economy practices and bio-based material will place India as a strategic hub for sustainable chemicals. Furthermore, with efficient use of resources and encouraging renewable energy will take things towards progress



the sector expects to reach a valuation of about Rs. 86,03,000 crore (US\$ 1 trillion) in the next decade or so. This brings it to an expected CAGR of around 9-10%. Data indicates that dyes and dye intermediates exports have increased adding about Rs. 20,088 crore or US \$2.3 billion between the months April to February FY25, as per reports. When it comes to agrochemical production, India ranks in the fourth position. Experts indicate India is growing to be an innovative hub of top-tier chemical manufacturing.

The chemical industry in India is focusing on green chemistry. Data reveals that this process necessarily involves moving of non-renewable petrochemical feedstock to biomass material and goes under the structure of BioE3 which ultimately supports biomanufacturing. Data reveals that green chemistry has been present as a concept for sometime now. Green chemistry appeared in a global context with the Responsible Care Initiative in 1985 and later became adopted by the Indian Chemical Council (ICC) in India. We can analyze from reports that it started as a compliance matter which gradually transformed into a business strategy with businesses considering

sustainability as a vital aspect of the economy. In this area, green chemistry includes things like minimizing waste, removing harmful elements and moving forward in creating less harmful processes with innovations in biotechnology, nanotechnology and material science.

Industry experts say that a circular economy could open endless possibilities for India, both economically and environmentally. As per reports, India generates about 62 million tonnes of waste out of which half goes into landfills. The Economic Advisory Council suggested that between 2030 and 2050, the circular economy is expected to generate a revenue of about US \$218 billion and about US \$624 billion respectively. Technologies like Artificial Intelligence and Machine Learning are helping vastly in digital transformation. And with effective policies and support from the government, India's chemical industry will grow further. Research and innovation in green chemistry, circular economy practices and bio-based material will place India as a strategic hub for sustainable chemicals. Furthermore, with efficient use of resources and encouraging renewable energy will take things towards progress. **E**

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